FY22 Budget Overview

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The "Bucket" List



The IUS Budget (and Drivers)

- 57% of revenue comes from tuition and fees (credit hours)
- 42% of revenue comes from state appropriation (performance funding)
- 70% of the budget is allocated to compensation (salaries and benefits)
- Revenue must equal expenses; when revenue declines, expenses must be reduced.

FY21 Year In Review (the year just ended)

Total credit hours declined:

| Credit Hours | + Increase / - Decrease | |
|---------------|-------------------------|--|
| Undergraduate | -8.4% | |
| Graduate | +16.1% | |
| Total | -6.8% | |

 Remember, "revenue must equal expenses; when revenue declines, expenses must be reduced."

FY22 Credit Hour Budget

| Category | FY21 Budget | FY22 Budget | % Inc/-Dec |
|---------------|----------------|----------------|------------|
| Undergraduate | 104,041 | 95,238 | -8.5% |
| Graduate | 7,303 | 9,291 | 27.2% |
| Total | 111,344 | 104,529 | -6.1% |

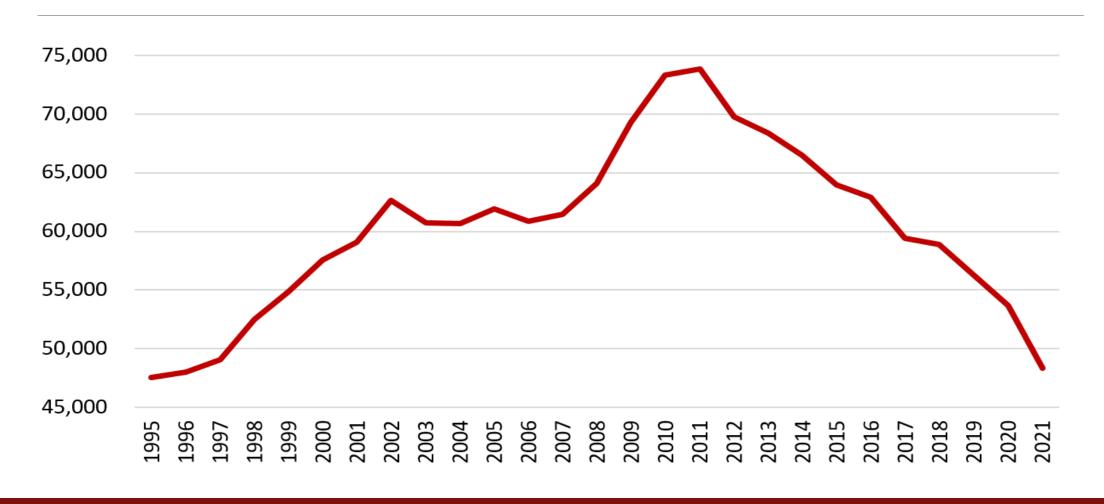
Source: Credit Hour Fee Projection Editor (excludes ACP credit hours, OCC campus of instruction)

Table is intended to illustrate general credit hour trends and may vary slightly from census data

Fall 2021 Credit Hours

- Fall outlook (credit hours) as of 8/19/21
 - Undergrad. down 17.7%
 - Grad. down 2.7%
 - Total down 16.8%
- Bright spot? With a budgeted decline of 6.1% and an actual decline of 16.8%, we're 90% to target!

Fall Credit Hours



Fall Credit Hours & Unemployment Rate



FY22 General Fund Budget Summary

| Revenue | FY21 | FY22 | \$ Inc/(Dec) | % Inc/-Dec |
|---------------------|--------------|--------------|--------------|-------------------|
| Student Fees | \$31,449,927 | \$30,816,063 | (\$633,864) | -2.0% |
| State Appropriation | 21,805,855 | 22,579,929 | \$774,074 | 3.5% |
| Other Revenue | 510,496 | 700,260 | \$189,764 | 37.2% |
| Total Revenue | \$53,766,278 | \$54,096,252 | \$329,974 | 0.6% |
| | | | | |
| Expenses | <u>FY21</u> | <u>FY22</u> | \$ Inc/(Dec) | <u>% Inc/-Dec</u> |
| Compensation | \$38,697,623 | \$38,031,540 | (\$666,083) | -1.7% |
| Financial Aid | 931,879 | 931,879 | 0 | 0.0% |
| General Expenses | 6,512,515 | 5,932,396 | (580,119) | -8.9% |
| Utilities | 1,328,502 | 1,163,502 | (165,000) | -12.4% |
| Travel | 189,205 | 185,894 | (3,311) | -1.7% |
| Capital | 423,408 | 423,408 | 0 | 0.0% |
| Reserves | (1,056,224) | 352,900 | 1,409,124 | -133.4% |
| Transfers | 6,739,370 | 7,074,733 | 335,363 | 5.0% |
| Total Expenses | \$53,766,278 | \$54,096,252 | \$329,974 | 0.6% |

FY22 Budget – Main Points

- Our enrollment has declined steadily since fall 2011.
- We've cut over \$4 million from the budget over the last 2 fiscal years.
- The FY23 budget will require realignment of revenue and expenses.
- The Budget Dilemma: in an environment of long-term revenue decline, the only way to fund new initiatives is **reallocation of resources** or use of cash from designated funds, auxiliary funds, or Foundation funds.
- Student persistence, retention, and completion will have the greatest impact on revenue (and therefore expenditure funding).

Performance Funding Update

Overview

- The pandemic caused a change to the performance funding program in 2021-23.
- State operating appropriation was cut 7% in June 2020 (\$1.5 million for IUS).
- The cut was restored in the FY22 budget. This had the effect of increasing state operating appropriation by \$1.5 million in FY22.
- Therefore, no performance funding was awarded in FY22.
- FY23 awards were pro rated downward to match the legislative approval.

The Underlying Data

| | BL | IUPUI | EA | ко | NW | SB | SE |
|---------------------------|------|-------|------|------|------|------|------|
| Overall Degree Completion | | | | | | | |
| Bachelor's Degree | -15 | 329 | 76 | 44 | 31 | 1 | 5 |
| Master's Degree | 51 | 6 | 1 | -2 | -22 | 14 | -5 |
| Doctoral Degree | -12 | -9 | 0 | 0 | 0 | 0 | 0 |
| STEM Degree Completion | | | | | | | |
| Bachelor's Degree | 8 | 206 | 6 | -5 | 10 | 0 | 1 |
| Master's Degree | 4 | 4 | 3 | 0 | 0 | -3 | 0 |
| Doctoral Degree | -2 | 7 | 0 | 0 | 0 | 0 | 0 |
| At Risk | -6 | -39 | 6 | -11 | 8 | -33 | -33 |
| At-Risk, On-Time | 5.9% | 11.0% | 9.0% | 4.8% | 8.2% | 5.7% | 5.9% |
| At-Risk Composite Value** | 74 | 159 | 22 | 11 | 30 | 23 | 19 |
| On-Time*** | 262 | 393 | 36 | 35 | 49 | 58 | 47 |
| Student Persistence*** 30 | | | 0 | 23 | 42 | 25 | -15 |
| 60 | | | 30 | 32 | 43 | 76 | 68 |
| 90 | | | 31 | 39 | 53 | 65 | 61 |
| | | | | | | | |

^{**} New Composite Value adds the overall, At-Risk degree completers with the Per Unit Value of At-Risk, On-Time recipients

For Comparison

Overall degree completion (bachelors):

| Ivy Tech (Associates) | -701 |
|-----------------------|------|
| PUWL | -246 |
| PNW | -111 |
| BSU | -101 |
| IUB | -15 |

At-risk degree completion (bachelors):

| ISU | 169 |
|-----------|-----|
| IUPUI | 159 |
| PUWL | 95 |
| BSU & USI | 88 |
| IUB | 74 |

On-time completion:

| 393 |
|---------|
| 330 |
| es) 276 |
| 262 |
| 177 |
| |

Source: Office of the Vice President of Government Relations & Economic Engagement

^{***} Per Unit Value - Change in 3 year rate x latest average 3 year cohort size

2021-23 Performance Funding by Campus

| Regional Campus | FY22 Increase* | FY23 Increase |
|-----------------|----------------|---------------|
| East | \$-0- | \$995,400 |
| Kokomo | - 0 - | 466,700 |
| Northwest | - 0 - | 737,600 |
| South Bend | - 0 - | 393,000 |
| Southeast | - 0 - | 291,100 |

^{*} Note: FY22 does not include the restoration of the 2020 cut.

Conclusion

- Please send questions to dwavle@ius.edu. I will follow-up with an e-mail, phone call, or a Zoom meeting invite.
- Thank you!