

# FY20 Budget Overview

---

Dana Wavle, VC for Administrative Affairs  
Informational Meetings/Open Sessions  
September 2019

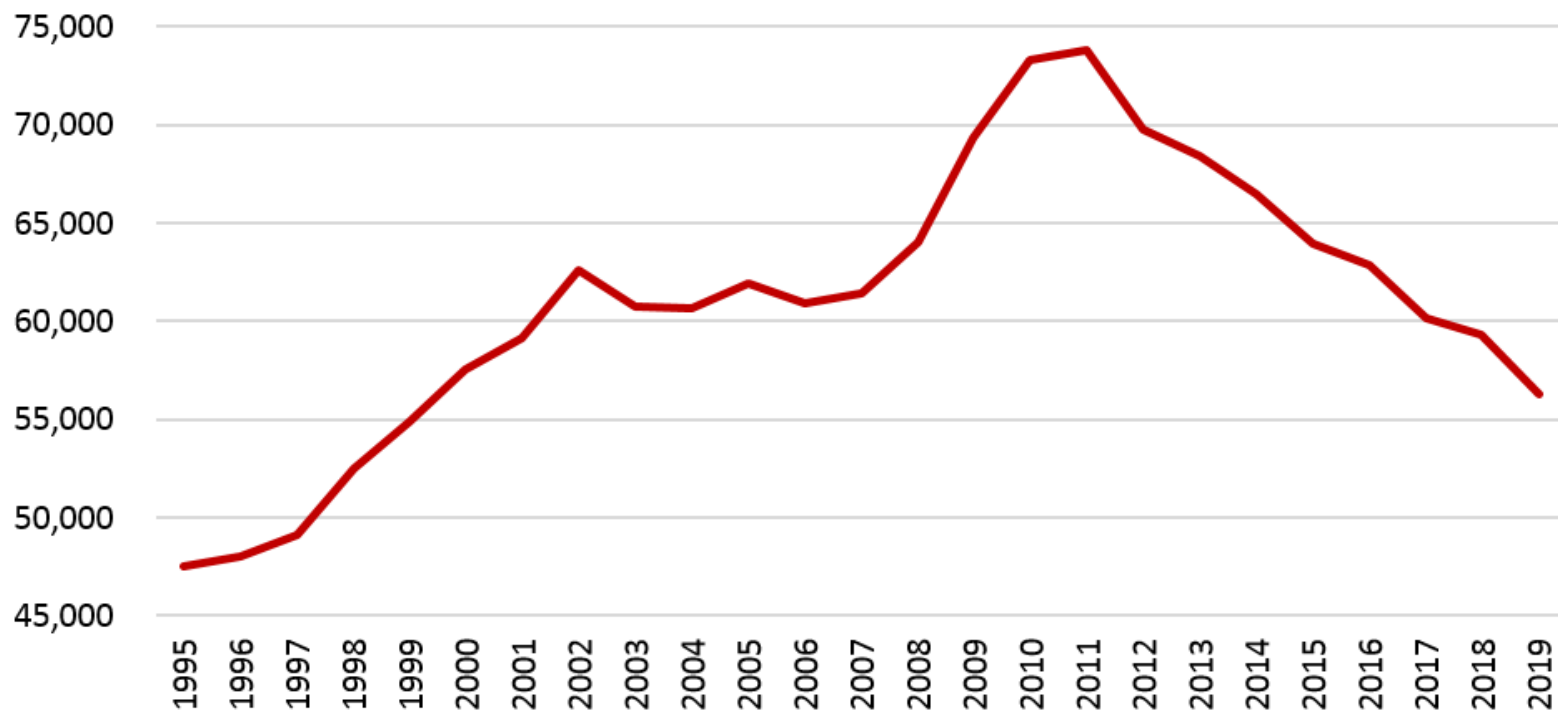


# The “Bucket” List

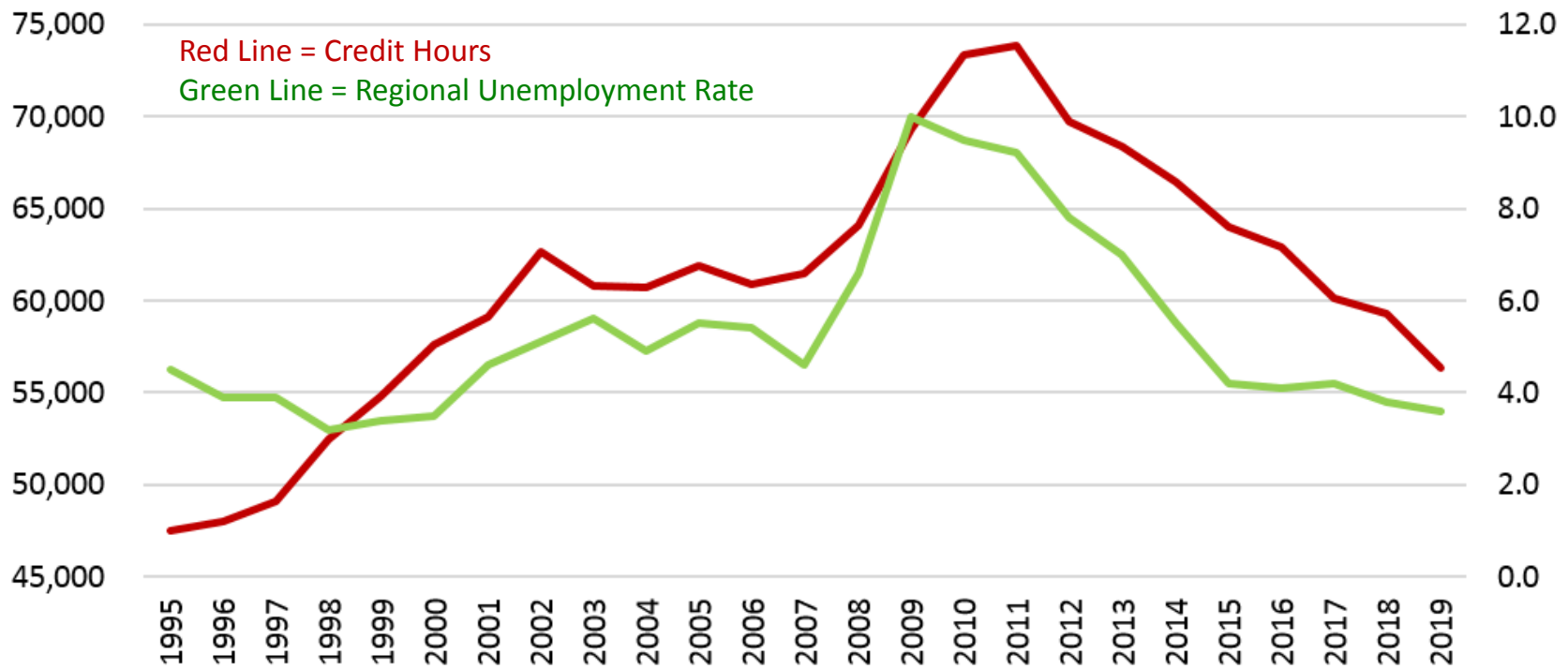
---



# Fall Credit Hours



# Fall Credit Hours & Unemployment Rate



# FY19 Year In Review

---

- Starts with credit hours ...

Credit Hours	+ Increase / - Decrease
Total	-2.1%
Undergraduate	-3.4%
Graduate	+25%
Summer	-3.7%

# FY19 Year In Review

---

- The FY19 budget reflected the realignment of expenses to current revenue levels.
- Credit hour declines were offset by budget savings related to vacant positions and non-compensation expenditures.
- The mix of credit hours (growth of grad. cr. hrs.) worked in our favor.
- As a result, we ended FY19 with a surplus (revenue > expenses).

# FY20 Credit Hour Budget

---

<b>Category</b>	<b>FY19 Budget</b>	<b>FY20 Budget</b>	<b>% Inc/-Dec</b>
Undergraduate	119,653	116,722	-2.4%
Graduate	5,652	6,536	15.6%
<b>Total</b>	<b>125,305</b>	<b>123,258</b>	<b>-1.6%</b>

Source: Credit Hour Fee Projection Editor (excludes ACP credit hours, OCC campus of instruction)  
Table is intended to illustrate general credit hour trends and may vary slightly from census data

# FY20 General Fund Budget Summary

<b><u>Revenue</u></b>	<b><u>FY19</u></b>	<b><u>FY20</u></b>	<b><u>\$ Inc/(Dec)</u></b>	<b><u>% Inc/-Dec</u></b>
Student Fees	\$32,142,572	\$33,358,132	\$1,215,560	3.8%
State Appropriation	23,479,228	22,963,530	(515,698)	-2.2%
Other revenue	998,050	1,063,000	64,950	6.5%
<b>Total Revenue</b>	<b>\$56,619,850</b>	<b>\$57,384,662</b>	<b>\$764,812</b>	<b>1.4%</b>
<b><u>Expenses</u></b>	<b><u>FY19</u></b>	<b><u>FY20</u></b>	<b><u>\$ Inc/(Dec)</u></b>	<b><u>% Inc/-Dec</u></b>
Compensation	\$38,960,216	\$40,255,906	\$1,295,690	3.3%
Financial Aid	966,124	940,879	(25,245)	-2.6%
General Expenses	7,738,921	7,041,069	(697,852)	-9.0%
Utilities	1,356,369	1,328,502	(27,867)	-2.1%
Travel	161,126	192,928	31,802	19.7%
Capital	448,708	448,708	0	0.0%
Reserves	64,090	100,478	36,388	56.8%
Transfers	6,924,296	7,076,192	151,896	2.2%
<b>Total Expenses</b>	<b>\$56,619,850</b>	<b>\$57,384,662</b>	<b>\$764,812</b>	<b>1.4%</b>



## FY20 Performance Funding Increase by Campus

---

<b>Regional Campus</b>	<b>FY20 Increase</b>
East	2,144,600
Kokomo	1,810,900
Northwest	958,900
South Bend	527,000
Southeast	435,100

## Four Main ICHE Productivity Metrics \* (“Show Me the Money”)

---

Category	2017-19	2019-21
Overall Degree Completion (per undergrad./master’s degree)	\$5,100/\$2,500	\$8,500/\$4,300
At Risk Student Degree Completion (per Pell-eligible degree)	\$3,800	\$8,500
Student Persistence (students completing 30/60/90 cr. hrs.)	\$500/\$1,000	\$400/\$900/\$1,700
On-Time Graduation (per student)	\$14,600	\$21,400
STEM Degree Completion		\$8,500

\* All metrics reward an increase in the 3-year average for Indiana resident students (KY students not included)

## Four Main ICHE Productivity Metrics \* (the “earn-back” after the “carve out”)

Category	FY19		FY20
Overall Degree Completion (per undergrad./master’s degree)	\$592,000	[5]	\$68,300
At Risk Student Degree Completion (per Pell-eligible degree)	420,100	[5]	281,900
Student Persistence (students completing 30/60/90 cr. hrs.)	39,500	[2]	184,500
On-Time Graduation (per student)	457,500	[1]	1,046,500
STEM Degree Completion	- 0 -	[5]	77,000
<b>TOTAL “EARN-BACK”</b>	<b>\$1,509,200</b>		<b>\$1,658,200</b>
<b>Net Increase</b>	<b>\$413,300</b>		<b>\$435,100</b>

\* All metrics reward an increase in the 3-year average for Indiana resident students (KY students not included)

Note: The number in brackets in the FY20 column denotes the regional campus position (of the 5 IU regional campuses)

# Example: Overall Degree Completion (Retention)

FY 2020	Overall Degree Completion Metric									
	Change in Average									
	18-29 Cr Cert	1 Yr Cert	Associate	Bachelor	Master	Doctoral	Subtotal			
	\$ 1,602.00	\$ 2,136.00	\$ 4,271.00	\$ 8,543.00	\$ 4,271.00	\$ 2,136.00				
IUB				30	\$ 256,290.00	0	\$ 0.00	4	\$ 8,544.00	\$ 264,834.00
IUE				148	\$ 1,264,364.00	6	\$ 25,626.00	0	\$ 0.00	\$ 1,289,990.00
IUK				140	\$ 1,196,020.00	0	\$ 0.00	0	\$ 0.00	\$ 1,196,020.00
IUNW				79	\$ 674,897.00	0	\$ 0.00	0	\$ 0.00	\$ 674,897.00
IUPUI: GA				253	\$ 2,161,379.00	0	\$ 0.00	0	\$ 0.00	\$ 2,161,379.00
IUSB				18	\$ 153,774.00	0	\$ 0.00	0	\$ 0.00	\$ 153,774.00
IUSE				8	\$ 68,344.00	0	\$ 0.00	0	\$ 0.00	\$ 68,344.00
IU TOTAL				676	\$ 5,775,068.00	6	\$ 25,626.00	4	\$ 8,544.00	\$ 5,809,238.00

# FY20 Wrap-Up

---

- We're still dealing with the financial stress of declining enrollment.
- The 2% salary policy is the largest increase since FY15.
- We're doing much better with on-time persistence than we are long-term retention. Retention is our greatest opportunity!
- Enrollment is being affected by new factors, beyond the regional unemployment rate.
- The FY19 spike in graduate credit hours will most likely be followed by a decline in FY20.

# Conclusion

---

- Fall outlook as of 9/05/19 (credit hours)
  - Undergrad **down** 4.95%
  - Grad **down** 13.1%
  - Non-Degree **up** 0.9%
  - Total **down** 5.2%
- Questions, ideas, suggestions?
- Thank you!